

# Trident Techs Ltd

Unstaffed Locations / Remote Corporate IT, introduction letter

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Good afternoon,

I would like to introduce my company, and services to you. Launched in January of 2014, we have helped many companies perform the work they needed done. In the last 3 years we've travelled hundreds upon hundreds of miles, leaving end clients with what they requested or needed.

Though the company is new, the experience of the Lead Tech (Derrick Allan) stretch's back beyond 17 years, to his graduation from DeVry in 2000, covering electronics, and computers. Since then, he has covered many services, technologies, clients, programming, and the most important; end user interaction.

To generalize what we offer there are two main categories, for which we have sub-categories.

- **Technical Services (Installations & Repairs)**
  - Rack Work
  - IT Equipment
  - POS Systems
  - Telecommunications
  - Data Migration
  - Certified Secure Data Wipes
- **Project Coordination & IT Support (an On-Site Staff Solution)**
  - IT Support
  - Project Coordination

Trident Techs Ltd has been performing, On-Demand / Short Notice scheduled visits to resolve issues for clients on a contract-contract basis. Some projects have lasted for over a week out-of-town where the work required, could not be performed with just an in/out visit.

Though we can't mention every client or vendor we've worked for, you can visit our company site, to see some of them, but not the assignment (confidentiality).

For our 4th year, we would like to have more direct clients, and are extending this offer to you, or companies you know, that may have zero support staff onsite at locations, but require work performed.

We are open to On-Demand (short notice) call outs, scheduled site visits (one or more times per week), or a longer term (eg. 3-12 month) project. If you have a specific project coming up, or are currently in need of our services, contact us to arrange an SLA, SOW, and pricing.